

THE PROJECT

IT Staff Augmentation & App Dev for Agricultural Platform

 Mobile App Development

 \$200,000 to \$999,999

 Feb. 2018 - Ongoing

Project summary:

Umbrella IT augmented a development team to offer native Android app and web development.

THE REVIEW

"The project manager was very talented, professional, and had good management expertise."

NOV 22, 2019

5.0 

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Willing to refer: 5.0

Feedback summary:

The app successfully launched and received user downloads. The solutions they developed have driven a significant number of conversions and differentiated stakeholders in the market. They are a professional team with a seamless communication style.

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THE REVIEWER

CTO,
SmartSeeds.ru



Alexander
Derzhavin

 Other industry

 51-200 Employees

 Moscow, Russia

 Phone Interview 

 Verified

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A Clutch analyst personally interviewed this client over the phone. Below is an edited transcript.

BACKGROUND

Introduce your business and what you do there.

I'm the CTO of SmartSeeds.ru, an agricultural automation platform. We have several parts on our platform.

OPPORTUNITY / CHALLENGE

What challenge were you trying to address with Umbrella IT?

We have our own IT team but we needed additional resources who could help us with development.

SOLUTION

What was the scope of their involvement?

Their team worked along with our in-house group as one big team. They solved the same issues as our internal team, and they worked on the same projects and issues. But, they worked remotely in their office in another city.

Now, they are developing native Android applications. (They develop them with no help from us.) They've also done web development.

What is the team composition?

About 15–20 people worked with us.

How did you come to work with Umbrella IT?

We did some research and found several companies that help with outsourcing development. Umbrella IT showed us big projects in their portfolio, and they impressed us.

How much have you invested with them?

We've invested \$300,000–\$500,000.

What is the status of this engagement?

We started working together in February of 2018, and the work is ongoing.

RESULTS & FEEDBACK

What evidence can you share that demonstrates the impact of the engagement?

The app they've developed successfully launched to Google Play, and it has been downloaded. They worked as fast as our team, and there weren't any issues.

Without their help, we wouldn't have the same number of transactions. Our company is in the first position in the market for the service we provide. Without Umbrella IT, we'd be in the second or the third.

How did Umbrella IT perform from a project management standpoint?

There were no problems with project management from their side. The project manager was very talented, professional, and had good management expertise. We had regular daily meetings, and there were no issues with communication.

What did you find most impressive about them?

They're professionals, and they have great authority in the IT area.

Are there any areas they could improve?

They could lower their costs.

Do you have any advice for potential customers?

I recommend using them. They were very helpful!